



Photo Above : Community Clean-Up Group

### *Are we on the Grid for RHID?*

At our March meeting Local Government from Emporia, KS was present to give us their inside scoop on how they have used RHID to revitalize their Downtown. Some of us might still be wondering what is RHID? It stands for Rural Housing Incentive District (RHID). It is a tool used by some states in the United States to promote the development of affordable housing in rural areas. RHIDs can help to attract developers and increase the supply of affordable housing in rural areas. If you have further questions about RHIDs in Kansas or need assistance with establishing an RHID, you may want to visit the Kansas Commerce website or your local county government.

For more information, please visit:  
[www.kansascommerce.gov/program/community-programs/rhid/](http://www.kansascommerce.gov/program/community-programs/rhid/)



### *Who are we as REALTORS®?*

A tornado hit the Southeast part of Liberal on Sunday, February 26th causing damage to over 49 homes. A major affected area was Sage Mobile Park, our board joined forces with other agencies in the area to help clean up after the disaster. Some might see the glory and shine on our outside; what truly matters is "Who We R" inside as humans. We are proud OUR Board stepped up to help our community on March 4th. There was a collaboration of a total of 67 amazing humans taking time out of their Saturday to give without expecting anything in return, thank you. 



Photo Above: March membership meeting

### *Have you donated to RRF?*

The REALTORS® Relief Foundation (RRF) is a charitable organization established by NAR to provide housing-related assistance to individuals and families who have been affected by disasters, such as hurricanes, wildfires, tornadoes, and earthquakes. The Foundation provides financial assistance to help with mortgage payments or rental costs.

For more information, please visit:  
<https://www.nar.realtor/RRF>





### Member Spotlight...

Bobbi Higgs has been with Faulkner Real Estate since 2007. Bobbi is a motivated professional with strong ties to Southwest Kansas. Bobbi specializes in residential real estate sales in Ulysses, Kansas, and the surrounding area.

A proven achiever, Bobbi received her Associate Broker license in 2013. She has earned certifications as Certified Residential Specialist as well as the NAR Commitment to Excellence designations. Member of the National Association of Realtors®, Kansas Association of Realtors®, Southwest Kansas Board of Realtors®, Grant County Cemetery Board, and the Residential Real Estate Council.

She is a Second-Degree Black Belt in American Kenpo and spends her time continuing her own training as well as teaching. She loves planting the seeds of martial arts living in others. Realtor® safety is very important to her.

Bobbi is married to Steve (also a REALTOR®) and they have 5 grown children and 7 grandchildren. Bobbi is proud to call Ulysses her home and is a proud Grant County citizen.



#### Conference Dates

**2023 NAR Broker Summit**  
April 17-18 Kansas City, Missouri

**2023 NAR Legislative Meetings**  
May 6-11 Washington, D.C



### Social or Antisocial?

Social media can have both positive and negative effects on our knowledge and information consumption.

On one hand, social media provides a wealth of information and allows us to connect with others around the world, which can broaden our perspectives, knowledge, and even potential leads.

However, social media can also be a source of misinformation, as anyone can post and share content without verification or fact-checking. This can lead to the spread of false information, conspiracy theories, and rumors, which can be damaging to our understanding of the world, industry and professional peers.

Overall, social media can have both positive and negative effects on our knowledge, and it is up to us as individuals to be critical consumers of information and seek out reliable sources of information to ensure that we are gaining accurate knowledge.

Our REALTOR® cap should always be on, so let's be mindful of how we use social media in what we post and how we interact by liking or even responding to comments made of our peers as well.



#### SWKSBOR MONTHLY MEETING

APRIL 12TH @12PM

LOCATION: **BOARD OFFICE**

SPEAKERS INCLUDE:

**RUSTY VARNADO**, CITY MANAGER OF LIBERAL



### REALTOR® Health Focus

Below are 7 tips on how to take care of your house this Spring to forward as your best self.

1. Vacuum under couches, and beds.
2. Wash your windows.
3. Clean overlooked trim...and other surfaces.
4. Organize your linen closet, while throwing away old linens.
5. Get your garage pile ready.
6. Clean out your makeup drawer.
7. Clean and disinfect your fridge.

***"A clear mind achieves success."***  
- Rajen Jani



### Tip of the month

Selling and buying a home is stressful. Studies have shown that flowers can help boost mood and reduce stress. Our clients can benefit from seeing and smelling the flowers. Fresh flowers in a space can create a more relaxed and enjoyable atmospheres.

#### Decor Tip:

Let your clients know having fresh flowers on a dining table or a living room coffee table can add a touch of elegance and create a warm, inviting ambiance.

